

YOUR PROPOSAL



SINGAPORE
SENTOSA COVE

W SINGAPORE

SENTOSA COVE
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NON-BINDING PROPOSAL - SUBJECT TO CONTRACT

**PROPOSAL FOR
VARIETY COMMUNICATIONS PTE LIMITED
YEN SUMMIT 2027
20-23 MAY 2027**

Wednesday, 20 May 2026

Mr. Weijie Yeo
Variety Communications Pte Limited
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Hello Weijie,

WHATEVER/WHENEVER

Thank you for considering W Singapore - Sentosa Cove!

We are confident that this proposal fulfills your initial requirements and eagerly anticipate delving into its details further with you. Please let us know if it would be convenient to schedule a discussion next week to review the proposal. It's important to note that this proposal is preliminary and not legally binding; it would be subject to entering into a binding contract once the terms are agreed upon.

IGNITE BIG IDEAS IN BOLD SPACES: YOUR MEMORABLE SCENE FOR GROUP MEETINGS AND EVENTS

Make every moment magnetic at W Singapore – Sentosa Cove, on one of the most vibrant hotels on Sentosa island, where meetings and events fuse style, flexibility, and connection in one vibrant urban island oasis. The 240 reimagined rooms and suites, each a social sanctuary with oversized beds, coral-orange sofas, private balconies, and tech-forward amenities, set the stage for modern luxury escapes by the marina.

Host with impact in versatile spaces designed for momentum: from intimate boardrooms to a bold ballroom featuring an oversized LED screen of 14 x 5 m, all equipped with cutting-edge AV, customizable layouts, and striking design.

Fuel your agenda with curated experiences: open-fire dining at SKIRT - the hotel signature restaurant, rejuvenate at AWAY Spa, or electrifying evenings at WOOBAR, the chic cocktail haven featuring live music and curated mixology adventures, or at WET Deck during the Sun Chasers Sessions.

Blending style with functionality, W Singapore - Sentosa Cove ensures every meeting and event is not just productive, but memorable. Creating experiences that engage, inspire, and connect.

UNWIND + RECHARGE



HOTEL ENTRANCE



GREAT ROOM



STUDIO ROOMS



W LAWN



WET DECK



DELUXE ROOM

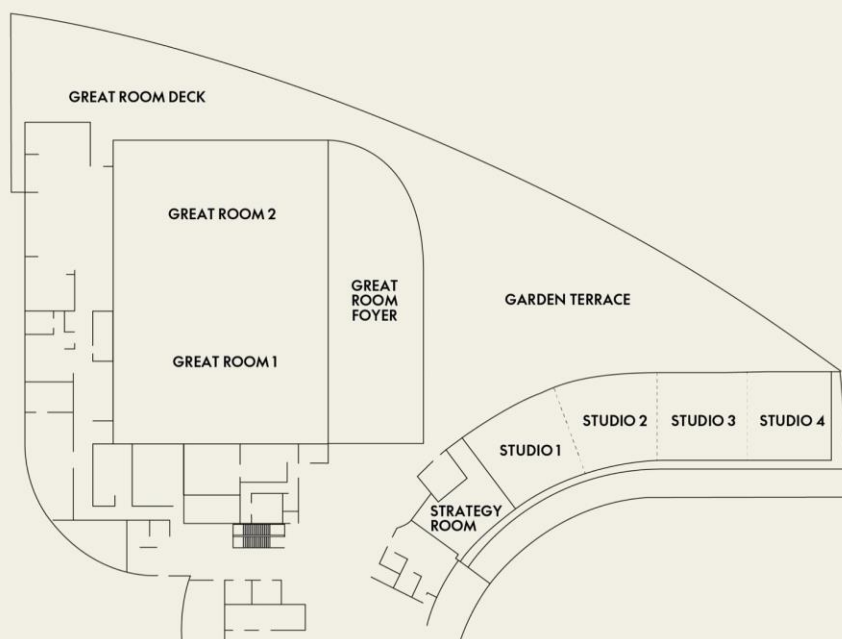


PREMIER DELUXE ROOM



W SUITE

BALLROOM & PRE-FUNCTION



Room	Sqm	Height	Boardroom	U-Shape	Hollow-Square	Classroom	Table of 10 Banquet	Theatre
Strategy Room	52	4.1m	16	.	.	.	.	.
Studio 1	85	4.1m	18	24	30	36	5	60
Studio 2	87	4.1m	18	24	30	36	5	60
Studio 1 / 2 combined	172	4.1m	42	33	36	72	10	120
Studio 3	78	4.1m	18	24	30	36	5	60
Studio 4	82	4.1m	18	24	30	36	5	60
Studio 3 / 4 combined	161	4.1m	42	33	36	72	10	120
Studio 1 – 4 combined	333	4.1m	.	.	.	.	18	180
Great Room Foyer	290	7.3m	.	.	.	.		
Great Room 1	355	7.3m	36	54	72	189	20	250
Great Room 2	365	7.3m	36	54	72	189	20	250
Great Room	720	7.3m	78	90	126	378	48	500
W Lawn	.	.	.	.	.	.	20	.

Your Event At A Glance

Preferred Day/Dates: 20-23 May 2027
No. of Rooms: 140 rooms at peak
No. of Participants: 200 persons at peak
Event Day/Dates: 21 – 22 May 2027

Availability: No accommodation or event space is being held for this event. Accommodation or event space may also be quoted to another client. All accommodation and/or event space will be subject to availability until a formal contract is entered into between both parties.

Proposed Accommodation Details and Rates

Room Category	Thu 20 May 2027	Fri 21 May 2027	Sat 22 May 2027	Rate Offer (SGD) (Single / Double) Per Room Per Night
Run of House Rooms (King/Twin) (42sqm)	140	140	140	420++/460++ (Inclusive of daily breakfast for one or two persons)
TOTAL	140	140	140	420 Room Nights

/ A minimum of 140 guestrooms per night is required, to be entitled for the preferential group guestroom rates.

/ A surcharge of SGD40++ per night will apply for a double occupancy inclusive of daily breakfast.

/ A surcharge of SGD100++ per person per night shall apply for third-person occupancy. This fee is inclusive of the third-person guest charge, daily breakfast, and the provision of a sofa bed as an extra bed setup.

/ By Hotel's discretion, Run of House is allocation of rooms starting from Deluxe to Premier Deluxe Rooms, combination of super king-sized bed or twin queen-sized beds.

/ Allocation of bed-type for super king-sized bed or twin queen-sized beds are by Hotel's discretion and is subject to availability upon request.

/ Should there be any change in the number of guestrooms proposed above, the offered group rate is subject to revision. Best Available Rates will apply for bookings below 10 guestrooms per day at peak.

Rate Information

General: Rates are per room per night, and quoted in Singapore Dollars (SGD), subject to 10% service charge and thereafter 9% goods and services tax (GST), in effect on the date(s) of check-out.

Breakfast: Included in the above room rates.

Commission: Rooms rates are 10% commissionable for each paid and materialised room night, based on room only rate, and excluding breakfast, service charge and GST. Commission is not payable for room rate for staff room, no-show and cancellation.

Room Category	Commission Payable
Run of House Rooms (40sqm)	SGD38 per materialised room per night

Internet: Complimentary Wi-Fi access in hotel

Check in and Check out Procedures: Check-in time is after 3:00PM and Check-out time is at 12 NOON.

The Hotel will make reasonable efforts to accommodate early arrival requests. One night pre-block room charge is recommended for room to be ready upon early arrival. All early check-in requests are subject to availability.

Late check-out until 6:00PM can be arranged with 50% charge of room rate quoted. Late check-out after 6:00PM can be arranged with an additional night charge of room rate quoted. All late check-out requests are subject to availability.

Proposed Event Details

Day, Date	Time (hours)	Function	Venue	Set Up	Expected (minimum guarantee)	Package / Rates (SGD)	Room Rental (SGD)
Friday 21 May 2027	0900-1700	Meeting	Great Room (720sqm)	Clusters	200	Full Day Meeting Package at 138++ per person per day	Waived with a minimum of 200 persons
	0900-1700	Breakout 1	Studio 1 (85sqm)	Clusters	50	-	2,000++
	0900-1700	Breakout 2	Studio 2 (87sqm)	Clusters	50	-	2,000++
Saturday 22 May 2027	0900-1700	Meeting	Great Room (720sqm)	Clusters	200	Full Day Meeting Package at 138++ per person per day	Waived with a minimum of 200 persons
	0900-1700	Breakout 1	Studio 1 (85sqm)	Clusters	50	-	2,000++
	0900-1700	Breakout 2	Studio 2 (87sqm)	Clusters	50	-	2,000++
	1900-2200	Gala Dinner	Great Room (720sqm)	Rounds of 10	200	3 Course Wester Set Dinner from 128++ per person per day	Waived with a minimum of 200 persons

Venue Availability: At this present moment, the proposed function spaces are available, and it is subject to availability upon your confirmation.

The minimum number of guestrooms as indicated in this proposal is required for the usage of the proposed function spaces.

All proposed rates and availability are based on your current accommodation, food and beverage and events programme. Amendments to any requirements may incur rate and availability changes. Any shortfall in food and beverage spend will be charged as room rental.

Unless a 24-hour block is made on the meeting event space, the Hotel reserves the rights to dismantle the meeting room set up, allocate the space to other clients during non-use hours and reassign meeting event space as necessary.

Access time to function rooms and associated pre-function areas is per the 'Start Time' and 'End Time' in the above "Proposed Event Details" table. Any access required for bump-in or bump-out must be factored into the above stated 'Time'.

*The Great Room has been transformed recently with a brand new 14m x 5m, LED screen. Rental charge for use of the LED screen is SGD16,000++ per day. Alternatively, LCD screen and projector is included in the meeting package.

Meeting Packages

Full Day Meeting with lunch Package: SGD138++ per person per day. Package includes:

- / Use of the function space outlined in the above Event Agenda
- / 2 Recess (coffee breaks) with coffee/tea refreshments (with 04 Items per Recess – Coffee Break)
- / 1 Lunch
- / Meeting amenities such as notepads, writing material and selected stationery
- / Wireless microphone x 2
- / Use of LED screen chargeable at SGD16,000++ per day

All meeting room, food and beverage, and related services are subject 10% service charge and thereafter 9% goods and services tax (GST) in effect on the date(s) of the Event.

Connect Responsibly with Marriott Bonvoy Events™

Gathering responsibly is a foundation of Marriott Bonvoy Events™. At our extraordinary properties, your meetings and events are opportunities that can drive positive, sustainable change and deliver against your sustainability goals.

As part of the Connect Responsibly Program, [Variety Communications Pte Limited] may choose to receive a Meeting Impact Report ("MIR") that displays the calculated carbon and water footprints of the event based on industry methodologies, as well as the sustainable practices that were implemented during the event. Marriott takes its offerings a step further by providing customers with access to carbon offset projects available via our contracted vendor, [Arbor Day Carbon](#). A selected list of projects is then included on the South Pole's web shop, allowing customers the option to include carbon offsets as part of their event, and choose which project their event supports.

To find out more information, you may visit our website at [Connect Responsibly with Marriott Bonvoy Events™](#)

Beverage & Food Details

Item	Cost (SGD) per person per day
Full Day Meeting	
Full Day Meeting Package with lunch	138++
Inclusions:	
- Arrival Tea and Coffee	
- AM & PM Recess (Coffee Breaks) with 4 snacks per recess	
- Buffet Lunch in Banquet venues	
Organised Event Dinner Menu Options	
Western Food from the Heart 3-Course Menu	128++
Nibbles	
1 Platter of 12 Pcs	90++ per platter
Organised Event Beverage Packages / Options (in function venues)	
FIZZED OUT (NON-ALCOHOL) (Pepsi, Diet Pepsi, 7UP, Miranda, Soda, Tonic, Ginger ale)	3 hours: \$28
PRESSED + FIZZED + HOPS (BEER & NON-ALCOHOL) (Tiger Draught Beer, Pepsi, Diet Pepsi, 7UP, Miranda, Ginger ale, Orange, Pineapple, Cranberry)	First hour: \$25 Subsequent hour: \$20
PRESSED + FIZZED + HOPS + HOME GRAPES (WINE, BEER & NON-ALCOHOL) (Tiger Draught Beer, Home Red & White Wines, Pepsi, Diet Pepsi, 7UP, Miranda, Ginger ale, Orange, Pineapple, Cranberry)	First hour: \$35 Subsequent hour: \$30
WOW BOOZE (SPIRITS, WINE, BEER & NON-ALCOHOL) (Tiger Draught Beer, House Spirits, Home Red & White Wines, Pepsi, Diet Pepsi, 7UP, Miranda, Ginger ale, Orange, Pineapple, Cranberry)	First hour: \$45 Subsequent hour: \$35
GETTING EXTREMELY TANKED (SPARKING WINE, HOUSE SPIRITS, WINE, BEER & NON-ALCOHOL) Tiger Draught Beer, Home Sparkling Wine, Home Red & White Wines, House Spirits, Pepsi, Diet Pepsi, 7UP, Miranda, Ginger ale, Orange, Pineapple, Cranberry	First hour: \$60 Subsequent hour: \$50 (*) With Champagne First hour: \$85 Subsequent hour: \$80
Home Grapes by the Bottle (Home Red or White Wine)	From 80++
Hops by the Barrel (30 litres)	780++
Corkage on Table Wine, Champagne or Sparkling Wine (750ml)	45++
Corkage on Spirits or Liquor (750ml)	60++

Notes

- / Beverage and Food charges are non-commissionable
- / Beverage and Food prices are based on minimum numbers

Additional Services & Charges

Audio Visual:	We provide for complimentary usage of the following with every Meeting Package: / Wireless microphone x 2 / LED screen of 14m x 5m in Great Room Additional equipment can be arranged with rental charge, AV rental list available at request. W Singapore – Sentosa Cove partners with event production specialist Encore Event Technologies (Encore) to deliver exceptional, end-to-end event solutions. We would be happy to facilitate a conversation with Encore to explore how they can support your event production needs. Experience their showcase through this video.						
Wi-Fi & Broadband:	Complimentary						
Room Drops:	A room delivery fee of SGD 8 nett per room per delivery applies for all groups. All items must be non-bulky & non-perishable.						
Parking:	15% car parking coupons will be provided based on guaranteed packages. Additional coupons can be arranged according to below prices: <table><tr><td>Monday to Thursday (0700hrs to 0059hrs)</td><td>- \$3.50 per coupon</td></tr><tr><td>Friday to Sunday and Public Holidays (0700hrs to 1659hrs)</td><td>- \$5.00 per coupon</td></tr><tr><td>(1700hrs to 0059hrs)</td><td>- \$4.00 per coupon</td></tr></table>	Monday to Thursday (0700hrs to 0059hrs)	- \$3.50 per coupon	Friday to Sunday and Public Holidays (0700hrs to 1659hrs)	- \$5.00 per coupon	(1700hrs to 0059hrs)	- \$4.00 per coupon
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Friday to Sunday and Public Holidays (0700hrs to 1659hrs)	- \$5.00 per coupon						
(1700hrs to 0059hrs)	- \$4.00 per coupon						
Gym / Pool:	The use of our 24 hours FIT & WET is complimentary for all in-house guests.						
Transfers:	Airport/disposable transfers can be arranged upon request (chargeable).						
Sentosa Entry Waiver:	Sentosa entry is complimentary for all the event attendees. We will issue a confirmation letter to be presented at the Sentosa gantry when event draws nearer. Should there be an event invitation card, please let us have a copy at least five (5) business days prior to the Event.						
Confirmation of Space:	We wish to bring to your attention that at this point in time, no accommodation, event space, facilities or services are being held for this event. All confirmations will be subject to availability until a formal contract is entered into between the parties. On receipt of confirmation from you, W Singapore – Sentosa Cove will issue a contract.						
Taxes and Levies:	Rates do not include applicable government, state and local taxes. All rates are subject to 10% Service Charge and all applicable taxes (2024 at 9%) as imposed by the Government on the date of actualisation.						

Marriott Bonvoy Events™:

Marriott Bonvoy Events provides Points or Miles to eligible Marriott Bonvoy Members who book and hold qualifying meetings and events at Participating Properties.

Marriott Bonvoy Events is not available in certain circumstances, including (1) for any government employee or official booking a government event (U.S. government event or non-U.S. government event); (2) for any employee of a state-owned or state-controlled entity ("SOE") booking an event on behalf of the SOE; or (3) for any other planner or intermediary when booking an event on behalf of a non-U.S. governmental entity or SOE. Hotels in the Asia Pacific region are restricted from awarding Points or Miles to any intermediary booking an event on behalf of any governmental entity or SOE.

EarthCheck Benchmarked Silver Status (2025)

We are proud to have achieved EarthCheck Benchmarked Silver status – an internationally recognized certification that tracks our performance in energy, water, waste, and community impact. This milestone reflects our ongoing efforts to reduce our environmental footprint.

Proposal Validity

Rates quoted in this proposal are valid till **Wednesday, 27 May 2026**

This proposal will address your primary event requirements. Please be assured that we can further enhance your experience with additional services and suggestions including theming, group activities, transportation and etc. Further information can be provided as required. Please note that this proposal is subject to contract and does not create any legally binding obligation on the Hotel, or the owner or operator of the Hotel.

We look forward to your response.

Best Regards,

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